

The Arctic Gateway Group



**Kivalliq Trade Show
September 26, 2018**

The Arctic Gateway Group

**The Arctic Gateway Group is owned by Communities,
First Nations, Fairfax & AGT.**

**Building a Natural Resources Gateway
Through the Arctic to the World**

Public-Private Partnership

- On August 31, 2018 the assets formerly owned by OmniTRAX were officially sold and transferred to a regional-based consortium now called “Arctic Gateway Group LP”.
- OneNorth and Mississippi Rail agreed to cooperate and that its Limited Partnership structure would be used for the community involvement and that combined would own 50%.
- Fairfax Financial and AGT Food & Ingredients become 50% partners in Arctic Gateway Group.

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- The sale was supported by the Federal Government who contributed \$117 million for the acquisition, repairs and operational support for 10 years.
- A condition of Federal support was that we demonstrate a viable business plan. That has been accomplished by partnering with Fairfax Financial and AGT Food and Ingredients. As you likely know, Fairfax is one of Canada's largest and most-accomplished financial institutions.

Arctic Gateway Group

- AGT is a multi-billion dollar Saskatchewan-based company. It is one of the largest suppliers of value-added pulses, staple foods and food ingredients in the world. AGT's businesses have exported products through Churchill. It also runs successful short line railways in Saskatchewan and has port terminal facilities and relationships on the west coast and St. Lawrence.

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- A business case was commissioned that demonstrated the business had logistical advantages over other trade routes and could be viable.
- Re-establishing and enhancing resupply as another option for the Kivalliq is a high priority was an important consideration in the business case.
- Arctic Gateway Group will soon engage with the Region to discuss resupply options.
- A Manitoba Trade Mission to the Kivalliq is currently under discussion.

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- Repairs have commenced to bring the assets into a safe, reliable operating condition, to build back the markets and to develop new ones. Facilities will be improved to take advantage of the Churchill Gateway's strategic position as Canada's only Arctic Seaport.
- Scientists predict that within 30 years, the major sea lanes from Asia and Europe will run over the pole. The Port and railway need to be developed to take advantage of this opportunity.
- All profits will be reinvested in the operations.
- From a community ownership perspective, this is a legacy for future generations. The partners have the opportunity to work together to develop these businesses and the many spin-offs they will generate.

The Arctic Gateway Group Offers:

- Local business contracting opportunities
- Lasting economic activity
- Employment
- Local training and development initiatives to create lasting wealth and prosperity Northern Communities and First Nations

September 21, 2018



September 23, 2018



September 23, 2018



September 23, 2018



The Arctic Gateway Group



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THANK YOU!

Questions?